# CDBG-CV Implementation: Program Design & Lessons Learned in Arlington, MA





Mallory Sullivan, CDBG Administrator
Town of Arlington, MA
Department of Planning & Community Development





### CDBG-CV in Arlington, MA



#### **About Arlington**

#### **CDBG-CV Allocations & Programming Process**

#### Program Design, Implementation, and Takeaways

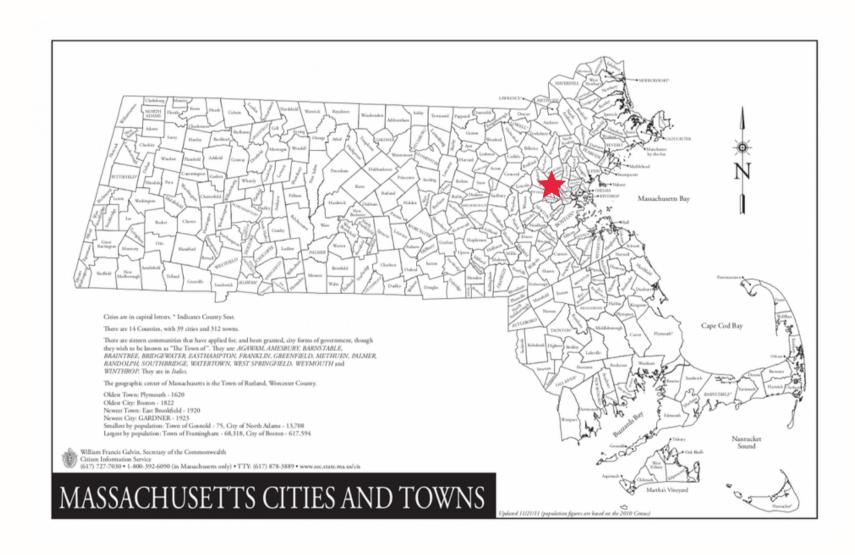
- Tenant Assistance
- Microenterprise
- Small Business Programs

#### **Lessons Learned**

#### **Questions**



### **About Arlington**



















### CDBG-CV Allocations & Programming Process

Grant	Timeline	Activities Funded
CDBG-CV 1 \$659,903	May 2020 - Ongoing	<ul> <li>Tenant Assistance Program: \$400,000</li> <li>Microenterprise Program: \$200,000</li> <li>Public Services: \$59,903</li> </ul>
CDBG-CV 3 \$320,485	December 2020 - Ongoing	<ul> <li>Small Business Assistance Program: \$200,000</li> <li>Public Services: \$120,485</li> </ul>

68% of funds have been drawn as of 6/15/21



### **CDBG-CV Public Services**







### **Tenant Assistance Program**

Rental assistance of up to \$2,000 a month for three months



Open to income-eligible renters in Arlington who have been impacted by COVID-19



Must show documented gap in income due to COVID-19



ARLINGTON
EMERGENCY
TENANT
ASSISTANCE
PROGRAM
ROUND 3



### Tenant Assistance Program Design



- Up to 3 months of rental assistance, up to \$2,000 per month
- Open to Low-Income (50% AMI or less), Renter Households unable to pay rent due to the COVID-19 pandemic and economic crisis (PPR Tieback)
- Assistance can only be used on future rent
- CDBG funding supplemented with Community Preservation Act funds
- Contracted housing administrator



### Tenant Assistance Program Implementation





#### **Town of Arlington Staff**

- Marketing
- Procurement of Housing Administrator
- Qualification of Applicants
  - Pre-Application Screening (all applicants)
  - Self-Certification (returning applicants)
- Lottery\*
- Environmental Review
- Approvals to landlord and tenants & disbursement of funds
- Maintenance of agreements and compliance



#### **Housing Administrator (contracted)**

- Qualification of Applicants
  - Full Application (new applicants)
- Maintain agreements and ensure compliance



#### TOWN OF ARLINGTON

DEPARTMENT OF PLANNING and COMMUNITY DEVELOPMENT

TOWN HALL, 730 MASSACHUSETTS AVENUE
ARLINGTON, MASSACHUSETTS 02476
TELEPHONE 781-316-3090

#### Arlington Emergency Tenant Assistance Program Certification for Returning Applicants

The Arlington Department of Planning and Community Development is administering a third round of the Emergency Tenant Assistance Program. Based on the availability of funding, your household may be awarded up to \$2,000 per month for up to an additional 3 months of assistance. Please complete this certification in its entirety to document that your situation has not changed since your household was reviewed and approved by MCO Housing Services and the Town of Arlington. Please return this form to Mallory Sullivan, Community Development Block Grant Administrator at mjsullivan@town.arlington.ma.us.

Name:		
Address:		
Phone Number:	Email:	
Household Size:		
Please complete the following about your landlord:		
Landlord Name:		
Landlord Address:		
Landlord Phone Number:		
Landiord Phone Number.	Landlord Email:	
	_Landlord Email:	
Please complete the following statements: I continue to experience financial hardship due to the Co	OVID-19 pandemic and resulting	Yes 🔘
Please complete the following statements:  I continue to experience financial hardship due to the Co	OVID-19 pandemic and resulting	Yes 🔘
Please complete the following statements:  I continue to experience financial hardship due to the Coeconomic crisis leaving me unable to pay rent. My rent in the My household's income has not changed since it was very	OVID-19 pandemic and resulting is per month. rified by MCO Housing Services during	Yes O
Please complete the following statements:  I continue to experience financial hardship due to the Coeconomic crisis leaving me unable to pay rent. My rent in the My household's income has not changed since it was very	OVID-19 pandemic and resulting is per month. rified by MCO Housing Services during	Yes O
Please complete the following statements:  I continue to experience financial hardship due to the Continue to experience financial hardship due to the Continue crisis leaving me unable to pay rent. My rent in My household's income has not changed since it was verseund 1 and/or 2 of the Arlington Emergency Tenant As	OVID-19 pandemic and resulting s per month. rified by MCO Housing Services during sistance Program.	Yes O No O Yes O
Please complete the following statements:  I continue to experience financial hardship due to the Continue to experience financial hardship due to the Continue crisis leaving me unable to pay rent. My rent in My household's income has not changed since it was versely and 1 and/or 2 of the Arlington Emergency Tenant As I certify that the information I provided and the statement	OVID-19 pandemic and resulting s per month. rified by MCO Housing Services during sistance Program.	Yes O No O Yes O No O Yes O
Please complete the following statements:  I continue to experience financial hardship due to the Continue to experience financial hardship due to the Continue crisis leaving me unable to pay rent. My rent in My household's income has not changed since it was versioned 1 and/or 2 of the Arlington Emergency Tenant As a certify that the information I provided and the statement remain true.  I certify that I am not receiving or have not received dup	OVID-19 pandemic and resulting is per month. rified by MCO Housing Services during sistance Program. ents I made in my initial application	Yes O No O Yes O No O Yes O No O
Please complete the following statements:  I continue to experience financial hardship due to the Continue to experience financial hardship due to the Continue crisis leaving me unable to pay rent. My rent in My household's income has not changed since it was verently that I am formation I provided and the statement remain true.  I certify that I am not receiving or have not received due federal funds.	OVID-19 pandemic and resulting is per month. rified by MCO Housing Services during sistance Program. ents I made in my initial application	Yes O No O Yes O No O Yes O Yes O
Please complete the following statements:  I continue to experience financial hardship due to the Coleconomic crisis leaving me unable to pay rent. My rent is My household's income has not changed since it was versumed 1 and/or 2 of the Arlington Emergency Tenant As I certify that the information I provided and the statement remain true.  I certify that I am not receiving or have not received dup	OVID-19 pandemic and resulting per month. rified by MCO Housing Services during sistance Program. ents I made in my initial application	00 000

Please indicate whether you have received any other rental or financial assis	tance:
---	--------

Funding Source	Amount Granted	Uses
1		
2		
3		
I have only received assistance	from the Arlington Emergency Tenan	t Assistance Program:
Please use this space to provid	e any additional information relative	to your situation:
Please sign and date:		
statements are true, correct, an Town of Arlington will reply on a assistance. The undersigned fur	declare under the pains and penalties and accurate to the best of my knowled the accuracy of the certifications mad ther understand that providing false or incomplete information will result in	lge and ability. I understand that the le in conjunction with this request for representation herein constitutes an
Signature:		Date:
	itted to your privacy, and will only sha	

The Town of Arlington is committed to your privacy, and will only share your information with our contractors as needed for the administration of this program. If you are selected and approved, your application may be subject to a monitoring by the Town and HUD in order to meet CDBG and CPA program requirements. Your information will not be shared outside of the Town, HUD, or our contractors who are working on this program.



### Tenant Assistance Program Takeaways





The process is both time-intensive and time-sensitive



Stay attuned to the world of rental assistance programs



Consider equity implications of program design and implementation

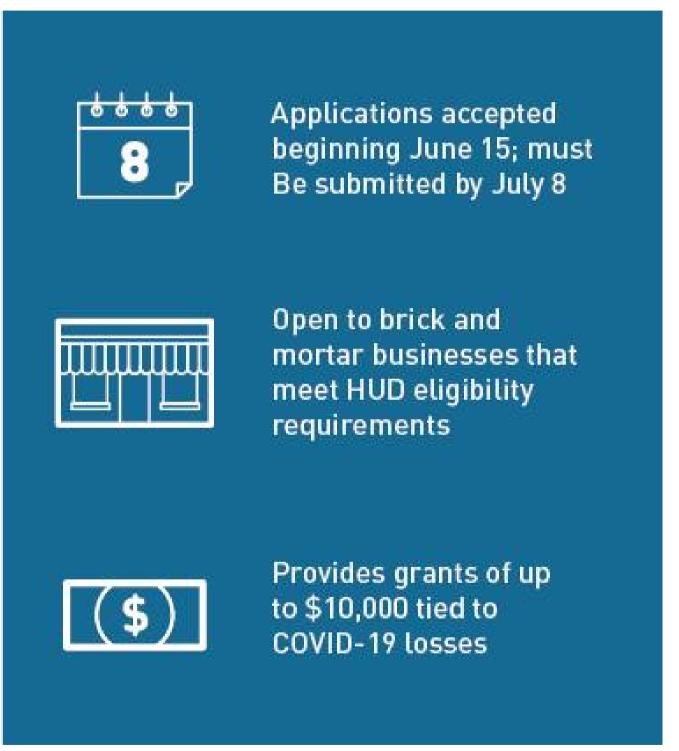


Rental Assistance supports housing stability



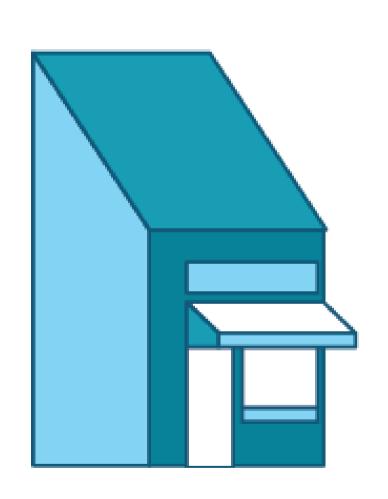
### Microenterprise Program

ARLINGTON
SMALL
BUSINESS
RELIEF
PROGRAM





### Microenterprise Program Design

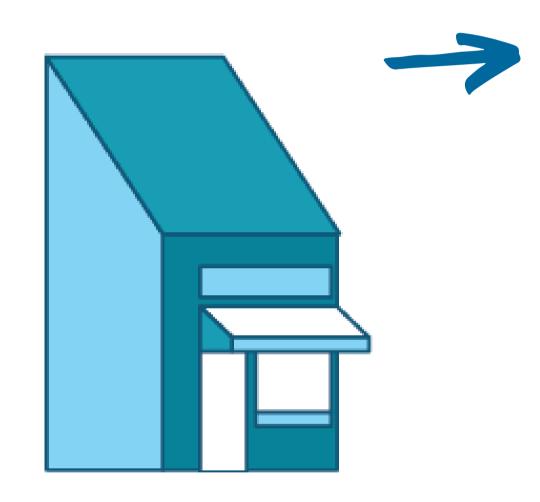


- Working capital grants of up to \$10,000

  Payroll, rent, mortgage, utilities, supplies, inventory, other costs considered on a case-by-case basis
- Open to Microenterprises 5 or fewer employees AND LMI (80% AMI) business owner
- Must be a for-profit business with a physical brick-and-mortar location in town, open at least 1 year, and has stated capacity to take on grant and responsibilities
- Must have documented loss of business income caused by Covid-19 since March 1, 2020 (PPR Tieback)
- Must show a profit for two of the previous three years.
- No tax liens, unpaid town fines, or unresolved town compliance citations.



### Microenterprise Program Implementation

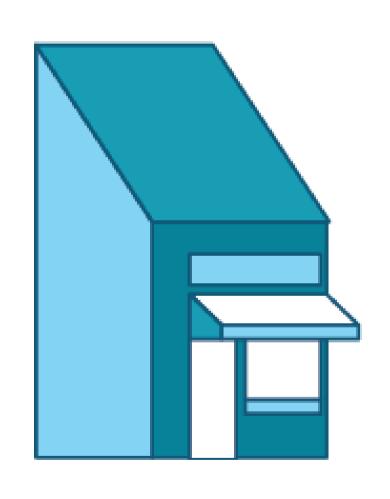


#### **Town of Arlington Staff**

- Market program and serve as primary point of contact
- Conduct pre-application & lottery
- Accept, evaluate, and process applications
- Complete Environmental Review
- Send approvals and subrecipient agreements to selected applicants
- Collect and review reimbursement documentation; Administer grant funds
- Maintenance of agreements and compliance with CDBG-CV program guidelines, including duplication of benefits



### Microenterprise Program Implementation

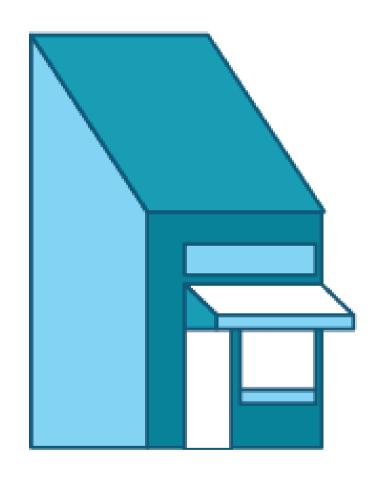


#### Scoring Rubric (maximum of 25 points + 2 bonus points)

- Location
- Type of Business
- COVID-19 Impacts
- Other Financial Assistance Programs
- Application Completeness
- Underrepresented Groups (Bonus)



### Microenterprise Program Takeaways





The implementation process is both time-intensive and timesensitive



Business Owners may require significant technical support to complete applications



Even relatively small grants can make a significant difference



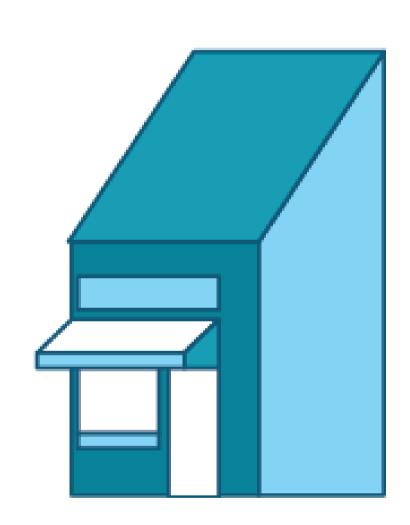
#### **Small Business Program**

ARLINGTON
SMALL
BUSINESS
RESILIENCY
PROGRAM





### **Small Business Program Design**

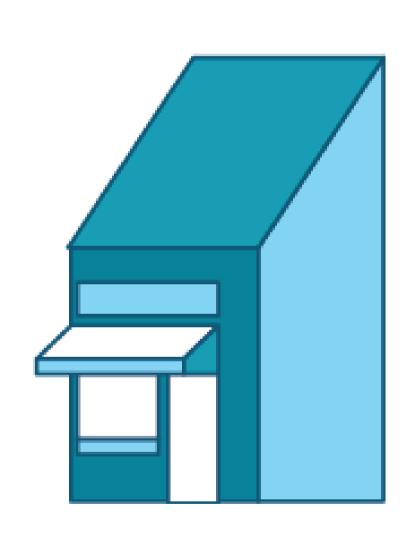


- Working capital grants of up to \$10,000\*

  Payroll, rent, mortgage, utilities, supplies, inventory, and other costs considered on a case-by-case basis
- Technical assistance grants Focused on creating business resiliency via website development, e-commerce, and more
- Business has twenty or fewer full-time-equivalent employees, including owner
- Must be a for-profit business that has a physical brick-and-mortar location in town, has been open for at least 1 year, and has stated capacity to take on grant
- Must have documented loss of business income caused by Covid-19 since March 1, 2020 (PPR Tieback)
- Cannot have tax liens, unpaid town fines, or unresolved town compliance citations.
- Must create or retain at least one FTE job (51% held by LMI-earning individuals)



### **Small Business Program Implementation**





#### **Town of Arlington Staff**

- Market program and serve as primary point of contact
- Qualify applicants and conduct full application review (with Committee)
- Complete Environmental Review
- Send approvals and subrecipient agreements to selected applicants
- Conduct procurement process for Technical Assistance consultants
- Review reimbursement documentation and disburse funds
- Maintenance of agreements and compliance with CDBG-CV program guidelines
- Collect job creation/retention documentation



#### **Technical Assistance Providers (contracted)**

- Work one-on-one with businesses selected to receive technical assistance
- Present webinars/workshops to all program participants
- Maintain agreements and ensure compliance



### TOWN OF ARLINGTON DEPARTMENT OF PLANNING and COMMUNITY DEVELOPMENT

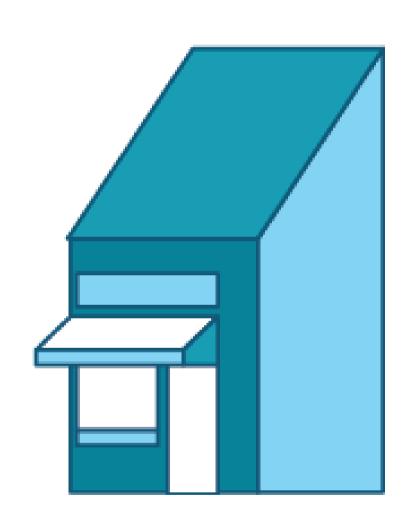
TOWN HALL, 730 MASSACHUSETTS AVENUE ARLINGTON, MASSACHUSETTS 02476 TELEPHONE 781-316-3090

#### Arlington COVID-19 Business Resiliency Program Income Verification Form - For Job Creation

Business:						
job(s), including your job. We both the job creation and in Program. Please be assured keeping requirements of the help create your job. As soo employer or return it to the	Ve are askin ncome bend I that this in ne U.S. Depa on as you ha e Arlington I	ng your cooperation in completing efits being provided through the To if ormation will remain confidentia artment of Housing and Urban Dev ave completed the information list	maintain the business and create associated this form for record keeping purposes to verify own of Arlington's COVID-19 Business Resiliency land will be used only to meet the record relopment, which is providing the CDBG funds to ed below, you may submit it directly to your nunity Development, 730 Mass Ave, Arlington, for your cooperation.			
Full Name (print please):						
Address:						
Telephone						
Job Title:			Circle one: full-time or part-time If part time, how many hours per week do you work on average?			
Please circle the appropriate race category and Hispanic ethnicity if applicable:						
White		Asian & White	American Indian/Alaskan Native& White			
Asian		Black/African American	American Indian/Alaskan Native& White			
Native Hawaiian/Other Pacific Islander		American Indian/Alaskan Native	Black/African American & White			
American Indian/Alaskan Native & Black/African American		Other Multi Racial	Hispanic ethnicity if appropriate: Hispanic/Not Hispanic			
Describe any employer paid benefits you receive as an employee:  I hereby certify that as a single person household, my income for all sources equals or is less than \$67,400. Additionally, I hereby certify that the information contained on this form is accurate and complete to the best of my knowledge, under penalty of law and verifiable by federal government representatives.						
Signature			Date			



### Small Business Program Takeaways





Creating an equitable review process while managing risk is challenging



Small Businesses have limited capacity to participate in technical assistance program... but those who do are successful



Program enables job creation and retention and supports the viability of the small business community



#### **Lessons Learned**

**1.** Examine equity implications throughout planning and implementation

2. Consider contracting out

3. Subsistence Payment Programs are impactful and can help maintain timeliness of grant expenditure

#### New programming is an opportunity to create impact

Designing and implementing new activities will inevitably be challenging, but worthwhile.

#### **Questions?**

## Thank you!



#### **Mallory Sullivan**

Community Development Block Grant Administrator
Town of Arlington, MA
www.arlingtonma.gov/cdbg
mjsullivan@town.arlington.ma.us

